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DISTRIBUTOR

**PowerQuote**  
MAXIMIZE EVERY OPPORTUNITY

# WE ARE EXCITED TO ANNOUNCE THE LAUNCH OF TECH DATA'S NEW POWERQUOTE CONFIGURATOR

Powered by Tech Data's InTouch platform, PowerQuote is an on-demand quoting tool for Dell EMC PowerEdgeNow servers. The configurator is easy to navigate and intuitive to use, allowing you to provide your customers with quotes quickly, and on demand.

## WHY WE LOVE THE NEW POWERQUOTE CONFIGURATOR:

### Easy to use at any time

PowerQuote has been designed to be easy to use and has the ability to generate a quote on demand, through integration with Tech Data's Web InTouch.

### Quickly find what you want

With multiple search capabilities, users can access a wide range of Dell EMC servers and associated upgrades, either by product number (SKU) or product description, or by using filters.

### Full product information available

Product information has been included for all Dell EMC storage servers in PowerQuote, including a system description that contains the most useful attributes for System Unit and full technical documentation.

### Correct and accurate cost suggestions

It is easy to add more options or remove and replace support and operating systems in PowerQuote, including memory, hard disk drives, and network adapters.

### No need to worry about configuration

Additional components can be added easily. Built-in configuration information alerts users if a configuration becomes invalid. A message about what needs to be changed appears, preventing an order from being added or exported before it is approved.

### Easy export or integration to e-commerce site

A quote is simply exported to PDF or Excel format.

### Easy to find!

You can easily find the configurator from the front page of InTouch under 'configurators'.



**FIND THE  
NEW TOOL ON  
INTOUCH UNDER  
CONFIGURATORS!**

**PowerEdge  
NOW**

**DELLEMC**



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