

Offer your customers the ultimate portfolio from a brand you can trust

Accelerate your Dell sales today and drive up your profitability by adding the full range of accessories and services to every deal

Tech Data distributes the entire Dell portfolio of Commercial PC's including laptops, desktops, workstations, monitors, peripherals and services.

Dell's unrivalled portfolio of bags, cables, docks and monitors offer your customers the leading solutions for connectivity, productivity and reliability. Start accelerating your Dell Growth with Tech Data buy offering your customers the complete range of Dell accessories from monitors to docks, bags to power.

Start selling all Dell products through Tech Data's Tech-as-a-Service and create a predictable service-led revenue stream for your customers today.

The service allows you to combine Dell EMC hardware, software, and services into a single solution for your customers, giving them access to the latest technology, while enabling them to optimise their IT budgets and simplify their bill.

The programme helps move your customers away from large capital investments converting their CapEX to OpEX. They can enjoy technology, training, services and maintenance through a low-cost, monthly, quarterly or annual Tech-as-a-Service subscription plan.

Tech Data offers the complete portfolio of Dell Accessories



Monitors



Docks



Power



Bags



Other

For further information please call your account manager or visit InTouch at www.techdata.co.uk

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